



## ETH800 ETHICS FOR THE REAL ESTATE MANAGER FEBRUARY 23, 2012

Addressing ethical dilemmas commonly faced by today's real estate manager, this video-based course teaches strategies for resolving ethical dilemmas and adherence to the IREM® Code of Professional Ethics.

### What you'll learn:

- IREM® Code of Professional Ethics: Applications to real world situations, ethical duties to clients, tenants/residents, employers, and colleagues
- Ethical decision making: Ethical vs. unethical business practices, tactics for resolving ethical dilemmas, scenarios with ethical implications
- Conflict of interest: Fiduciary relationships, conflict of interest scenarios
- Detailed case study: Enforcement of the IREM® Code of Professional Ethics, the role of the IREM® Ethics and Discipline Committee, review of actual ethics cases and their implications

### How you'll benefit:

- Conduct business using the highest standards of integrity and professionalism
- Resolve conflicts efficiently and ethically

Date: **February 23, 2012**  
 Time: Registration 8:00am  
 Course: 8:15am - 4:00pm  
 Location: **Board Offices of the Greater  
 Metropolitan Association of Realtors  
 24125 Drake Road  
 Farmington, MI 48335  
 248.478.1700**

**COST:**  
**\$175.00 Premier Member**  
*(CPM®, CPM® Candidate, ARM®, Accredited Commercial Manager)*  
**\$200.00 Classic Member**  
*(Associate, Student, Academic)*  
**\$220.00 Non-Member**

## REGISTRATION FORM

Name \_\_\_\_\_  
 Company \_\_\_\_\_  
 Address \_\_\_\_\_  
 Phone \_\_\_\_\_  
 Email \_\_\_\_\_

## PAYMENT

Send form and payment by **February 9th** to:  
 IREM Michigan Chapter 5  
 24125 Drake Road ~ Farmington, MI 48335

Or, fax to 248.615.3888 with credit card info:  
 VISA / MC / AX Expires \_\_\_\_\_

**Questions? Contact the IREM Michigan  
 Chapter 5 office at 248.615.3885**

### Cancellation Policy

Ten or more business days prior to start of course, full refund. Less than ten business days but a minimum of three business days, you may either receive a full refund (less a \$75 administrative fee) or may transfer to another course. Transfer is only valid for up to 12 months from date of cancellation. If you cancel within three business days of the course or you are a no-show, your registration fee cannot be refunded, nor can you transfer to another course. To cancel your registration, please notify the IREM course sponsor at 248.615.3885 or via email at iremmi5@aol.com.



**IREM Institute of Real Estate Management**  
Michigan Chapter 5  
24125 Drake Road  
Farmington, MI 48335

## IREM MICHIGAN CHAPTER 5 UPCOMING EVENTS

248.615.3885 | [www.iremmi5.org](http://www.iremmi5.org)

### **FEBRUARY 15**

IREM Monthly Business/Networking Meeting 8:30 am Skyline Club in Southfield  
*Guest Speaker: Donna McMillan, Michigan State Housing Development Authority*

### **MARCH 8**

IREM Michigan Chapter 5's 37th Annual Trade Show in partnership with the DMAA, CBOR and CCIM at the Suburban Collection Showplace in Novi

### **MARCH 8**

Mixer after the Trade Show

### **APRIL 14 -18**

Leadership and Legislative Summit – Washington DC

### **MAY 3, 4, 10, 11, 17 & 18**

IREM Course \*RES201: Successful Site Management. This course will enable you to obtain the ARM® (Accredited Residential Manager) designation in just 5 1/2 days